Trusted Partner

Product Data Sheet

Hive Insight Product Overview for MSPs & Partners

Empower your clients with complete visibility, actionable analytics, and proactive control delivered by you.

MSP Portal

What is Hive Insight?

Hive **Insight** is the all-in-one analytics, reporting, and governance solution purpose-built for MSPs, consultants, and service partners managing document management environments like NetDocuments.

Complete Visibility

Easily monitor client usage, adoption, growth, and security across every environment you manage.

Real-time Analytics
Instant insights across all client environments

Security Monitoring
Continuous compliance and risk assessment

Automated Reporting
QBR-ready reports generated instantly

How Partners Win with Hive Insight

- **Deliver Monthly/Quarterly Client Reports**
  Showcase usage, adoption, storage, and security trends that are instantly exportable and customizable.
- **Spot Issues Before They Grow**
  Automated alerting, permission audits, and compliance checks to keep your clients safe and informed.
- **Unlock New Service Revenue**
  Launch analytics, governance, and cost optimization services directly from your partner portal.
- **Boost Client Retention**
  Build stronger relationships by showing value and being the strategic advisor, not just the support desk.

Cost Savings Analysis

Potential monthly savings identified through usage optimization

💰 Immediate Impact 📊 Data-Driven

User License Optimization

User Management Savings
Remove inactive users and optimize licensing

Remove Inactive Users > 90 Days 18 users	Low Impact	High Savings per month
Remove Inactive Users 60 to 90 Days 12 users	Low Impact	Medium Savings per month
Remove Inactive Users 30 to 60 Days 8 users	Low Impact	Low Savings per month
Remove Users who Never Logged On 25 users	High Impact	Highest Savings per month

Storage & Archival Optimization

Storage Management Savings
Optimize storage through archival and cleanup

Archive Inactive Documents > 5 Years 2,200+ files • 45+ GB	Low Impact	Low Savings per month
Archive Documents 3-5 Years 850+ files • 12+ GB	High Impact	Minimal per month
Delete Unfoldered Files 12,000+ files • 2.5+ TB	Low Impact	High Savings per month
Compress Old Media Files 1,400+ files • 180+ GB	Low Impact	Minimal per month

Key Features & Client Benefits

Comprehensive analytics platform designed for MSP client value delivery

Unified Visibility

- Monitor storage, usage, adoption & **security posture**
- **Single dashboard** for entire DMS environment
- **Real-time visibility** across all client systems

Adoption & Usage Analytics

- Identify **usage trends** & inactive users
- Spot **adoption bottlenecks** early
- Drive better **ROI** from client investments

Actionable Reporting

- **QBR-ready reports** in minutes
- Usage breakdowns & **storage consumption**
- **Risk areas** & recommendations included

Cost Optimization

- Pinpoint **unused licenses** & inactive data
- Identify **redundant storage** opportunities
- Surface **cost savings** with **dollar impact**

Governance & Compliance Confidence

- **Data retention** transparency
- **Orphaned files** identification
- **At-risk content** for compliance audits

QBR Enablement

- Professional **data-driven QBRs**
- Show **value** & spot trends instantly
- Spark **proactive conversations**

Multi-Client Management

- Manage **all clients** from one portal
- **Compare performance** across clients
- No more **siloed tools** or manual exports

Client Success Story

*"Hive **Insight** transformed how we understand our data usage. Our MSP identified $15K in unused licenses and improved our security posture overnight."*

— IT Director at SMB Law

Partner Success Story

*"Our QBR engagement went from 30% to 85% after implementing **Insight**. Clients now see us as strategic advisors, not just IT support."*

— MSP Partner, Regional IT Firm

How Partners Win with Hive Insight

Transform your practice from support provider to strategic advisor

1. Attract New Clients

Lead with strategic, value-focused conversations about data insights, compliance monitoring, and operational efficiency that set you apart from competitors.

2. Deliver Premium Services

Offer differentiated analytics dashboards, QBR reporting, and data-driven advisory services that command premium pricing and deeper client relationships.

3. Retain & Grow

Embed ongoing reporting and analytics to unlock recurring advisory revenue and build indispensable, long-term client partnerships.

Partner Value: Why Offer Insight?

How Partners Win with Hive Insight

Engage Deeper
Start every client conversation with actionable data, not just a ticket response or generic health check.

Deliver ROI
Provide live dashboards, QBR-ready reports, and crystal-clear analytics clients can see, from license usage to compliance posture.

Retain & Grow
Become indispensable by driving data-driven conversations that strengthen renewals and upsells.

What Sets Your Firm Apart with Hive Insight

Strategic Differentiation Advisory
Position your firm as a data-driven advisor, not just another MSP.

Recurring Revenue Growth
Monetize reporting, analytics, and QBRs as premium managed services.

Time Savings Efficiency
Automate report prep, dashboarding, and compliance tracking, freeing your experts for high-value work.

Scalable Growth Scale
Serve more clients with fewer manual processes. Scale your practice without scaling your headcount.

Brand Elevation White-Label
Offer co-branded or white-labeled Hive **Insight** portals that wow clients and set you apart in any RFP or pitch.

Showcase Your Wins
*"Hive **Insight** let us turn reporting and usage analytics into a high-margin, recurring service. Our clients now ask us for strategic guidance, not just tech support."*

— Partner, National MSP

Unlock More Revenue & Client Value

QBR Services
Offer quarterly business reviews as a managed service

Higher NRR
Embed Insight analytics into every client relationship

Focus on Success
Automate heavy lifting so your team can focus on client success

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Join MSPs already transforming their business with Hive Insight

"If you're going to be excellent or elite you have to do special things."

Contact Hive@ReVia.ai

🐝 Buzzing with data insights since 2024 🍯